



# Corporate Capability Statement

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# The Gunlake Group of Companies



A proud Australian-owned family legacy, spanning four generations of excellence. At Gunlake, we stand as the preeminent supplier of construction materials to the Greater Sydney region. Gunlake isn't just a company; we are a proud Australian-owned family legacy, spanning four generations of excellence in the quarrying and concrete industry within Australia.





# Executive Statement



## Leading the Way in NSW as the Premier Independent Concrete and Quarry Supplier

Gunlake Concrete and Gunlake Quarries represent the forefront of a Sydney-based, multi-generational enterprise dedicated to serving the Greater Sydney region. As NSW's premier independent supplier of concrete and quarry products, Gunlake stands out for its substantial local roots and commitment to community enhancement.



For over a decade, Gunlake has been on an upward trajectory of growth, characterised by continuous enhancements in operational efficiency and technological integration. Our state-of-the-art concrete batch plants are engineered to support large-scale operations while ensuring supreme consistency and quality in every batch. This capability is underpinned by our expansive, technologically advanced quarries, which are primed to meet the region's needs for centuries to come.

At the core of our operations is a robust, technically skilled management team with decades of collective experience in the construction materials industry. This expertise is reflected across our five operational concrete plants and our in-house, National Association of Testing Authorities (NATA) - accredited testing facilities - G-Lab - which guarantee the excellence of our concrete products through rigorous, unbiased testing.

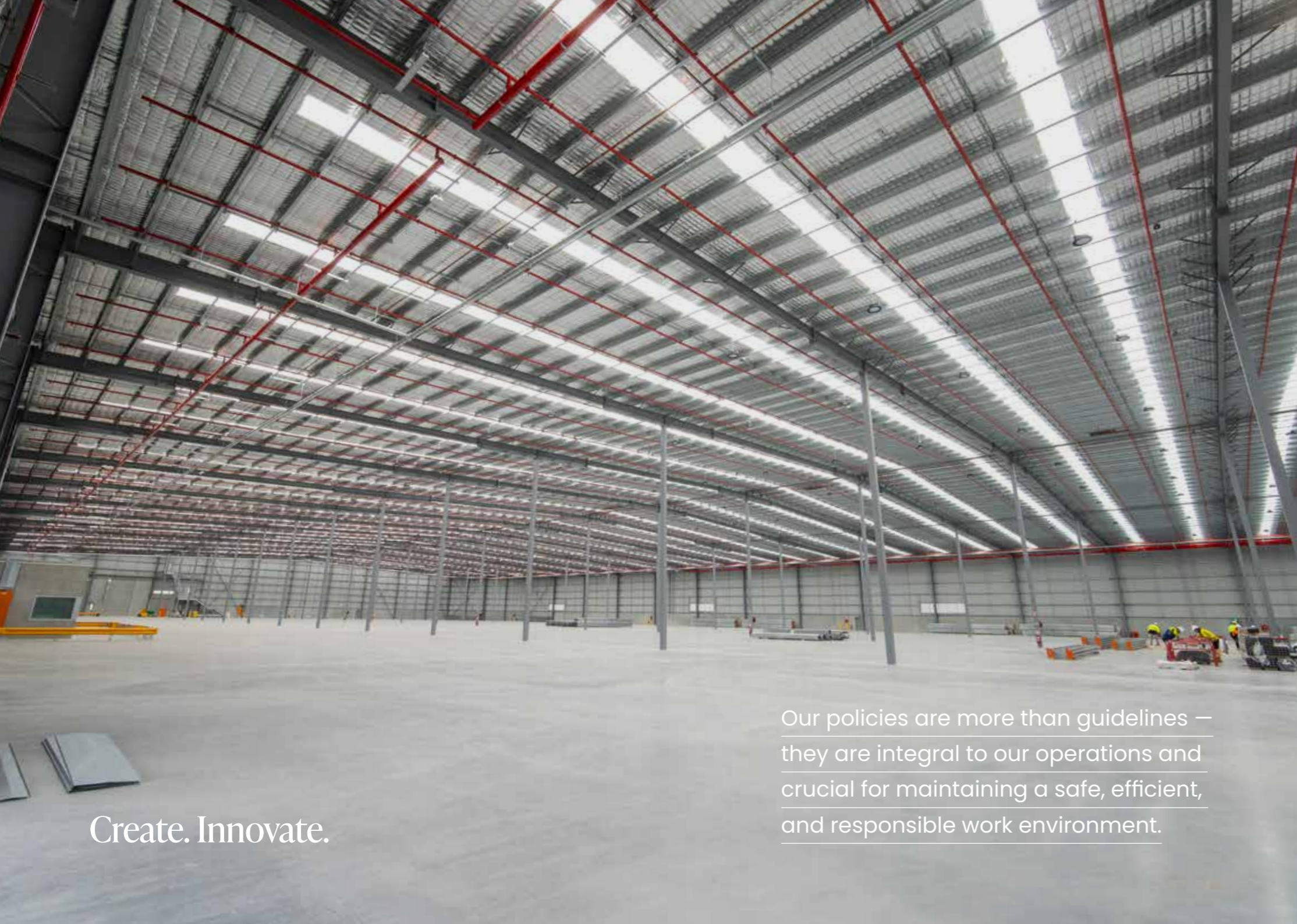
We are constantly innovating to provide cutting-edge solutions that respond to evolving market needs while enhancing sustainability and environmental stewardship.

Our commitment to innovation is matched by our dedication to customer service, with digital technology playing a key role in delivering a seamless customer experience.

Proudly Australian-owned,  
Gunlake is more than just a supplier;  
we are a community partner committed  
to building a sustainable future for the  
construction industry in New South Wales.







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Our policies are more than guidelines — they are integral to our operations and crucial for maintaining a safe, efficient, and responsible work environment.

## Our Commitment To Safety

### Work Health and Safety Policy

Gunlake is dedicated to creating, promoting, and sustaining a work environment that actively minimises health and safety risks, thereby protecting the well-being of all stakeholders.

Our commitment is demonstrated through:

#### **Leadership and Accountability**

Setting ambitious WHS goals and leading by example to achieve them.

#### **Risk Management**

Proactively identifying and mitigating health and safety risks.

#### **Stakeholder Engagement**

Ensuring that all personnel are involved in and informed about decisions that affect their health and safety.

#### **Operational Integration**

Embedding WHS risk management principles into all aspects of our operations.

#### **Cultural Development**

Fostering a workplace culture that emphasises cooperation, initiative, and personal responsibility to ensure a safe and healthy environment.

#### **Continuous Improvement**

Regularly evaluating and enhancing our health and safety management systems to prevent workplace injuries and illnesses.





## Management Commitment

At Gunlake Concrete, our primary focus is on exceeding stakeholder expectations through stable, challenging employment opportunities and fostering strong partnerships with suppliers and subcontractors. This ensures our customers receive superior products and services in a controlled environment. Our company policies undergo regular reviews to ensure they remain current and compliant, aligning with our dedication to operational excellence and safety. At Gunlake, we uphold the highest standards of workplace safety and compliance, aligning our operations with AS 4801, relevant WHS Acts, Regulations, and industry standards.

Our dedicated approach includes:

### **Systematic Safety Management**

We establish, monitor, and maintain safe work systems, ensuring our practices meet and exceed regulatory requirements.

### **Strategic Objectives and Resource Management**

We set clear, measurable safety targets and allocate resources effectively to mitigate risks and enhance safety outcomes.

### **Continuous Improvement**

We are committed to the ongoing enhancement of our WHS operations, fostering an environment of constant learning and adaptation.

### **Education and Competency**

We provide comprehensive training and manage workplace competencies to equip our team with the necessary skills and knowledge to perform their roles safely.

### **Proactive Hazard Management**

Our proactive approach includes regular identification, assessment, and control of workplace hazards to minimise risks to health and safety.

### **Stakeholder Engagement**

We ensure WHS responsibilities are clearly defined within job descriptions and maintain open lines of communication to foster a collaborative safety culture.

### **Subcontractor Integration**

Our subcontractor management systems are meticulously developed to align with our safety standards, ensuring consistency across all project levels.

By maintaining a workplace free from hazards and prioritising the well-being of all individuals, Gunlake not only adheres to its duty of care but also leads by example in promoting a safe and responsible industry environment.







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At Gunlake, our unwavering commitment to excellence is reflected in every facet of our operations—from our superior product offerings to our meticulous service. We adhere to rigorous standards to ensure that every batch of concrete not only meets but exceeds industry expectations.

## Services & Technology

### Introducing Our G-Lab Material Testing Ensuring Quality Concrete & Quarry Materials

#### Precision Mixing and Customisation

Our state-of-the-art mixing processes and automated colouring systems are complemented by the AS/NZS ISO 9001 Quality Management System, ensuring each batch of concrete is consistent and reliable.

#### Rigorous Testing Protocols

Both Gunlake Concrete and GLAB Material Testing are equipped with in-house NATA-approved facilities, allowing for prompt and precise quality assessments of concrete and aggregates. This dual approach of internal and independent NATA-accredited testing underscores our dedication to delivering only the highest quality products.

#### Cutting-Edge Equipment

We invest in class-leading testing equipment from globally recognised manufacturers, enhancing the accuracy and reliability of our testing outcomes.



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### Commitment to Industry Best Practices

#### Comprehensive Testing Services

Our facilities offer a broad range of testing capabilities, addressing a vast array of material specifications to ensure compliance and performance.

#### Integrated Software Systems

We leverage advanced software solutions to enhance data accuracy, improve operational efficiency, and facilitate seamless integration across project phases.







## ➤ Where's My Concrete Customer App - Deliver & Order

The "Where's My Concrete" App allows easy delivery and order tracking for our Clients.

- Direct contact with dispatch
- Map tracking on Mobiles
- Pour rate analysis
- On-Time analysis
- Easy re-order
- View current and past orders
- Set customer alerts



## ➤ Verifi® In-Transit Concrete Slump Management

Verifi® technology optimises concrete delivery by continuously adjusting the mix during transit. This AI-powered system ensures the concrete maintains its quality from the plant to the job site, allowing for precise control over the mixture's properties and guaranteeing optimal performance and sustainability in every batch.



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## Quality Management

Gunlake Group leverages three generations of expertise to supply the Australian construction industry with superior construction materials. Our operations at Gunlake Concrete and Gunlake Quarries integrate cutting-edge technology with proven methodologies, all underpinned by an independently audited AS/NZS ISO 9001 Quality Management System.



State-of-the-art facilities at our advanced concrete plants ensure precise control over production. Our computerised mixing processes and automated colouring systems guarantee consistent quality in every batch of concrete we produce.

Additionally, our Marulan quarry facility complements our concrete division by providing a comprehensive range of high-specification aggregates and road base materials.

Our commitment to quality is demonstrated through:

- Rigorous adherence to quality standards, regulations, and legislation.
- Continuous engagement with all stakeholders to align with their needs and expectations.
- A relentless pursuit of improvement, addressing any quality concerns with swift and effective corrective actions.
- Ongoing staff development to enhance skills and ensure delivery excellence.
- Regular monitoring and auditing of our quality management systems to foster a culture of excellence and risk-based thinking.

Gunlake Group is dedicated to maintaining a reputation for efficiency and quality, ensuring we meet our clients' demands and secure their continued trust and business.

At Gunlake, our unwavering commitment to excellence is reflected in every facet of our operations – from our superior product offerings to our meticulous service.

We adhere to rigorous standards to ensure that every batch of concrete not only meets but exceeds industry expectations.



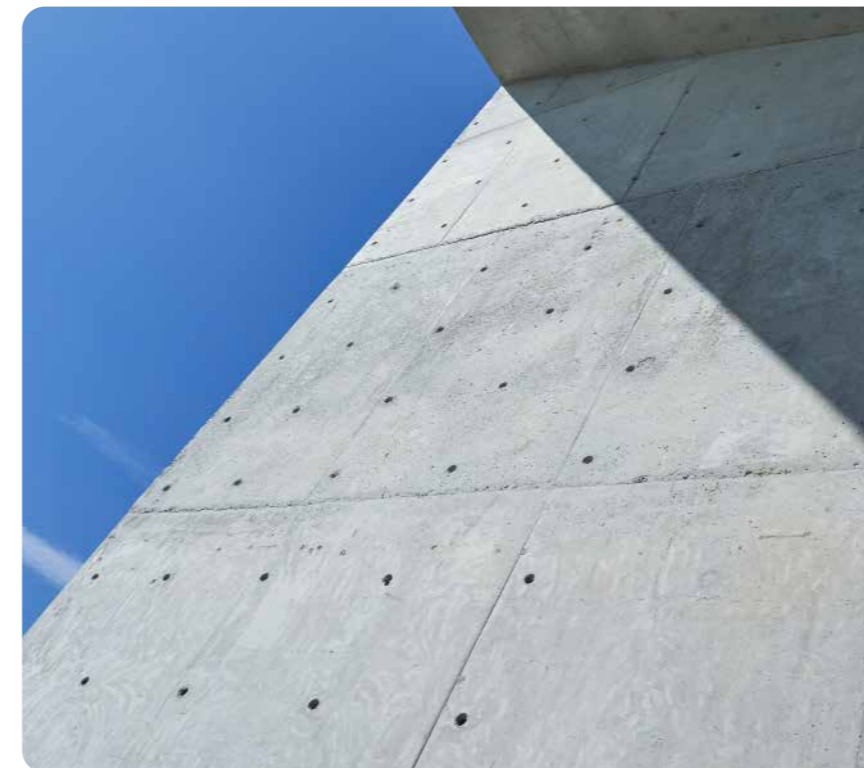




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## Our Products

Gunlake provides a comprehensive range of commercially available concrete products. Our state-of-the-art plant designs and computerised mixing processes ensure the accurate formulation of high-strength and special-class concretes. This technology guarantees consistent quality and reliability in every batch.



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Special Class

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Decorative Range

Polished Concrete

Coloured Concrete

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Architectural Concrete

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BlueStar

---

Permeable Concrete – DriveCon™

---

Normal Class

Block Fill Concrete

---

Pool Mix Spray

---

Civil Works

Piling Concrete

Kerb Mix

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No Fines Concrete

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Precast Concrete

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Fibre Reinforced Concrete

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# Building Strong Foundations: Discover NSW Cement's Superior Quality.



In the construction industry, the quality of materials used can make or break a project. Among these materials, cement stands as a cornerstone, playing a pivotal role in the strength, durability, and longevity of any structure. At Gunlake Group, we understand the critical importance of high-quality cement. As the major shareholder of one of Australia's leading cements import businesses, we are committed to providing only the best for your construction needs, ensuring that every building project stands the test of time.

## Unmatched Quality and Reliability

NSW Cement is defined by its rigorous commitment to quality. We source our cement from globally recognised manufacturers known for their excellence and adherence to international standards. Each batch of cement undergoes testing to ensure it meets the highest quality benchmarks. Our dedication to quality guarantees that our cement is not only strong and durable but also consistent, providing you with the reliability you need for your construction projects.

## Range of Products

NSW Cement offers a range of cement products to cater to various construction needs. Whether you are working on a residential project, commercial building, or infrastructure development, we have the right type of cement for you.

## Our Product Range includes:

- GP Cement (SL)
- Fly-ash
- White Cement
- Slag

## Exceptional Customer Service

At NSW Cement, customer satisfaction drives our operations. Our team of experts is always ready to assist you in selecting the right type of cement for your project. We offer personalised consultations to understand your specific requirements and recommend the best solutions. Our efficient logistics network ensures timely delivery of cement to your site, so your projects can proceed without delays.

## Sustainability and Environmental Responsibility

In today's world, sustainable construction practices are more important than ever. NSW Cement is committed to promoting low-carbon eco-friendly solutions. We partner with manufacturers who prioritise sustainability, utilising energy-efficient processes and reducing carbon emissions.

## Competitive Pricing

Quality should not necessitate excessive cost. We strive to offer our premium cement products at competitive prices, ensuring you get the best value for your investment. Our transparent pricing model and flexible payment options make it easy for you to manage your budget without sacrificing quality.

## Building Trust, One Project at a Time

In our first 3 years, NSW Cement has built a reputation for trust. Our satisfied clients include some of the most respected names in the construction industry. We take pride in being a reliable partner, providing the essential materials that form the backbone of countless successful projects.

## Conclusion

When it comes to cement, compromise is not an option. Choose Gunlake's NSW Cement for superior quality, exceptional service, and a commitment to sustainability. Let us be your trusted partner in building strong, durable, and beautiful structures. Contact us today to learn more about our products and how we can support your construction needs. Together, let's build a future that stands the test of time.





## Sustainability

As a leading Australian-owned concrete supplier, we believe in building a sustainable future. Gunlake is redefining industry standards through innovative practices and a dedication to reducing embodied carbon in our concrete and your project.

### Eco-Conscious Concrete Mixes

Gunlake's BlueStar Concrete range is thoughtfully designed to minimise embodied carbon while maintaining exceptional strength and quality. This groundbreaking product is reshaping industry standards towards eco-conscious solutions.



Additionally, through Life Cycle Assessment's (LCAs) and Environmental Product Declaration's (EPDs), Gunlake provides transparent insights into the overall environmental impact of our concrete products.

Independently verified LCAs using local Australian data form the basis of our EPDs. For project-specific needs, we offer tailored EPDs, ensuring precise details about embodied carbon in your custom mixes.

### Green Practices in Material Sourcing and Manufacturing

Gunlake's dedication to green practices begins with using alternative cementitious materials like fly ash, slag, and silica fume. Our standard concrete mixes leverage waste quarry dust and recycled water, showing responsible material sourcing and manufacturing.

### Energy Efficiency and Innovation

Gunlake is not just a concrete supplier – we're a collaborative partner in reducing environmental impact. Engage with us in customer education and partnerships, where we actively support projects aiming to minimise scope 3 emissions. We also offer independently audited information about the environmental performance of our concrete products.

Looking toward the future, Gunlake extends this commitment into 2030 and 2050, ensuring a sustained dedication to environmental responsibility. Join us in building a greener tomorrow – one concrete batch at a time.

### Collaborative and Transparent Sustainability

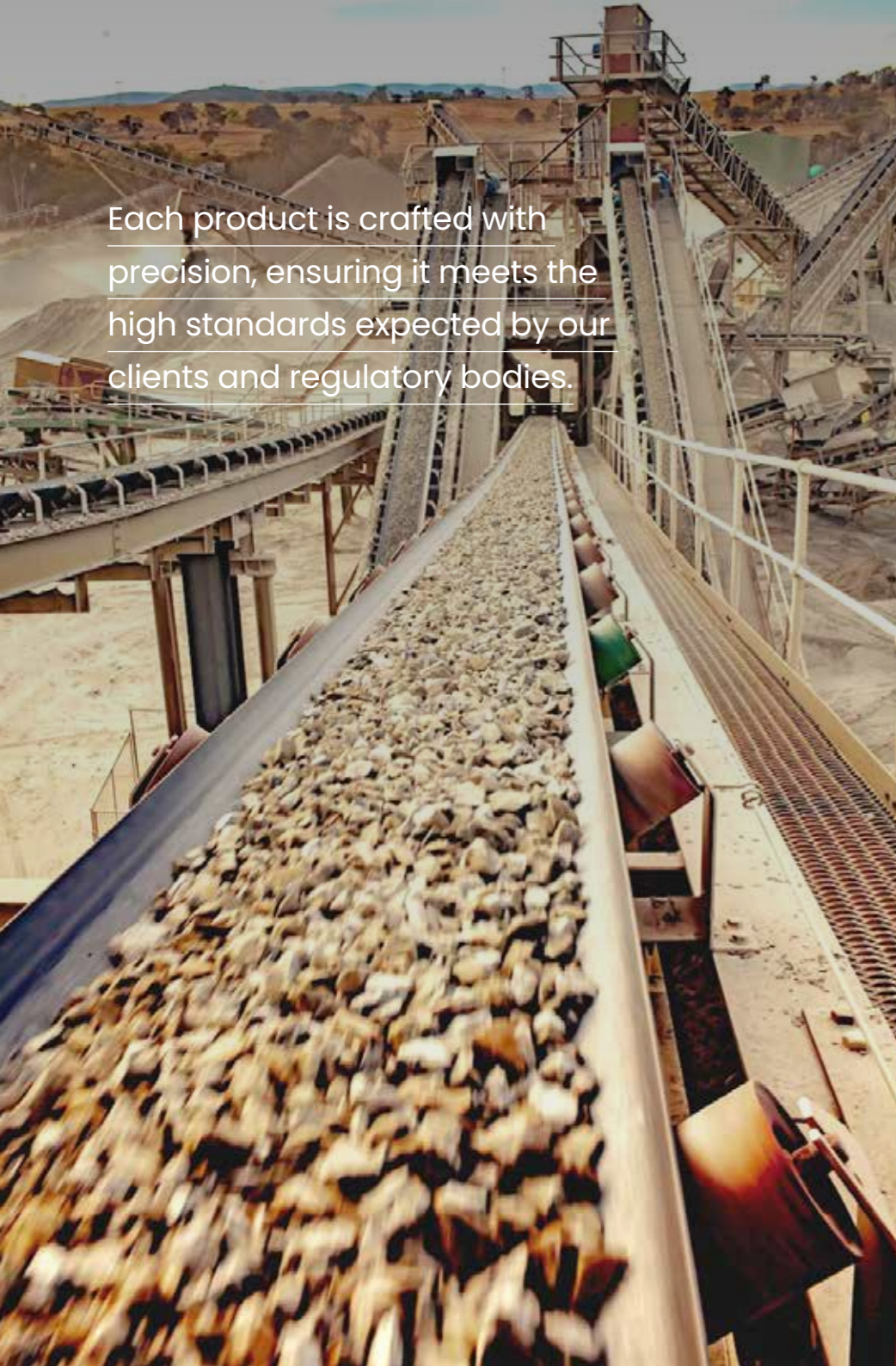
Gunlake integrates cutting-edge technology for sustainable energy solutions. Our concrete plants harness solar power, a unique initiative covering 100% of our batch plants – replacing 30% of power usage.

Additionally, our larger capacity tipper and agitator trucks are more fuel efficient than other similar trucks allowing for fewer trips to reduce overall environmental impacts on our customers' projects.

Gunlake has also adopted the AI machine learning technology of Verifi® into its entire fleet of trucks and backend systems. Verifi® enhances environmental sustainability in concrete delivery by minimising waste through precise monitoring, adjustments, and real-time data on the slump, water addition, temperature, and more.







Each product is crafted with precision, ensuring it meets the high standards expected by our clients and regulatory bodies.

## About Gunlake Quarry

### Executive Statement

Gunlake Quarries stands at the forefront of supplying premium natural quarried materials, serving as a foundational resource for Sydney and the Greater West region. Strategically located in Marulan, NSW, our facility optimises delivery to a diverse clientele, including landscape yards, civil contractors, and major infrastructure projects like the Western Sydney Airport. With the capacity to dispatch from 12 to 50-tonne loads directly via the Hume Highway, we ensure timely and efficient service. Our commitment to quality, backed by a fully computerised weighbridge and extended operating hours, positions Gunlake Quarries as a reliable partner in the Australian construction industry.

### Our Commitment To Safety

#### **Management Commitment & Work Health and Safety Policy**

At Gunlake Quarries, our commitment to safety is integral to our operations. We prioritise establishing and upholding safe systems of work that comply with AS 4801, along with state WHS Acts, regulations, and industry standards. By setting measurable safety objectives and managing resources strategically, we mitigate risks effectively. Our ongoing commitment includes regular reviews and enhancements to our WHS operations to ensure not only compliance but also continuous improvement, demonstrating our dedication to the health and safety of our employees and partners.



#### **Quality Management**

Gunlake Quarries is committed to delivering high-quality products by adhering to the rigorous standards of our AS/NZS ISO 9001 Quality Management System. We ensure consistency in every batch through state-of-the-art technology and comprehensive in-house testing.

#### **Our Products**

Gunlake Quarries offers a comprehensive range of high-quality quarry products, suitable for a variety of construction and landscaping applications:

- Manufactured Sand - Ideal for concrete production and as a coarse sand replacement.
- 7mm Concrete - Utilised in shotcrete and inground swimming pools.
- 10mm Concrete - Employed in high-strength concrete blends for various construction needs.
- 14mm Concrete - Specialised aggregate for precast elements like walls and rail sleepers.
- 20mm Concrete Aggregate - Versatile aggregate used in general concrete applications, including building slabs and structural elements.
- Rail Ballast - Meets specific rail specifications for under sleeper support, also decorative in gardens and rooftops.
- 75-150mm Gabion Rock - Fills gabion baskets, serves as a drainage material, and provides scour protection.
- 50-750mm Hammered Rock - Large, angular rocks ideal for drywall construction, creek washouts, and decorative features.

## Benefits

### **Dependable Supply**

Count on Gunlake Quarries for consistent and on-time delivery of construction materials to keep your projects on track.

### **Regional Insights**

We provide high-quality bulk aggregates suitable for a range of applications, ensuring durability and performance in your projects.

### **Local Expertise**

With a strong local presence and deep-rooted experience, Gunlake offers valuable support tailored to the construction needs of our region.



## ➤ Significant Milestone with Our Father

Over the past nine months, our Gunlake Marulan quarry has supplied over 400,000 tonnes of highly specified material that was essential for the runway's construction. This achievement is credit to the vision and commitment of the whole Gunlake Group and our extraordinary Quarry Team. It hasn't been without its share of challenges, but it stands as a solid example of teamwork, dedication, and the collaborative efforts of some of the finest minds in our industry, all coming together to deliver a monumental piece of infrastructure for our generation.



"It was a moment of immense pride to share this significant milestone with our father, Rodney O'Neil, a man who dedicated his entire working life to the quarry industry. Last week, we celebrated the accomplishment of supplying the main runway material for the Western Sydney Airport project, which is now completed and stands ready for the final layer of asphalt."

A special mention to the CPB/ACCIONA JV Team. Their commitment is a prime example of how supplier and contractor cooperation can overcome obstacles, especially during one of the most challenging periods our industry has faced and it's an honour for Gunlake Group to have played a role in its construction.

## ➤ Quarry Community

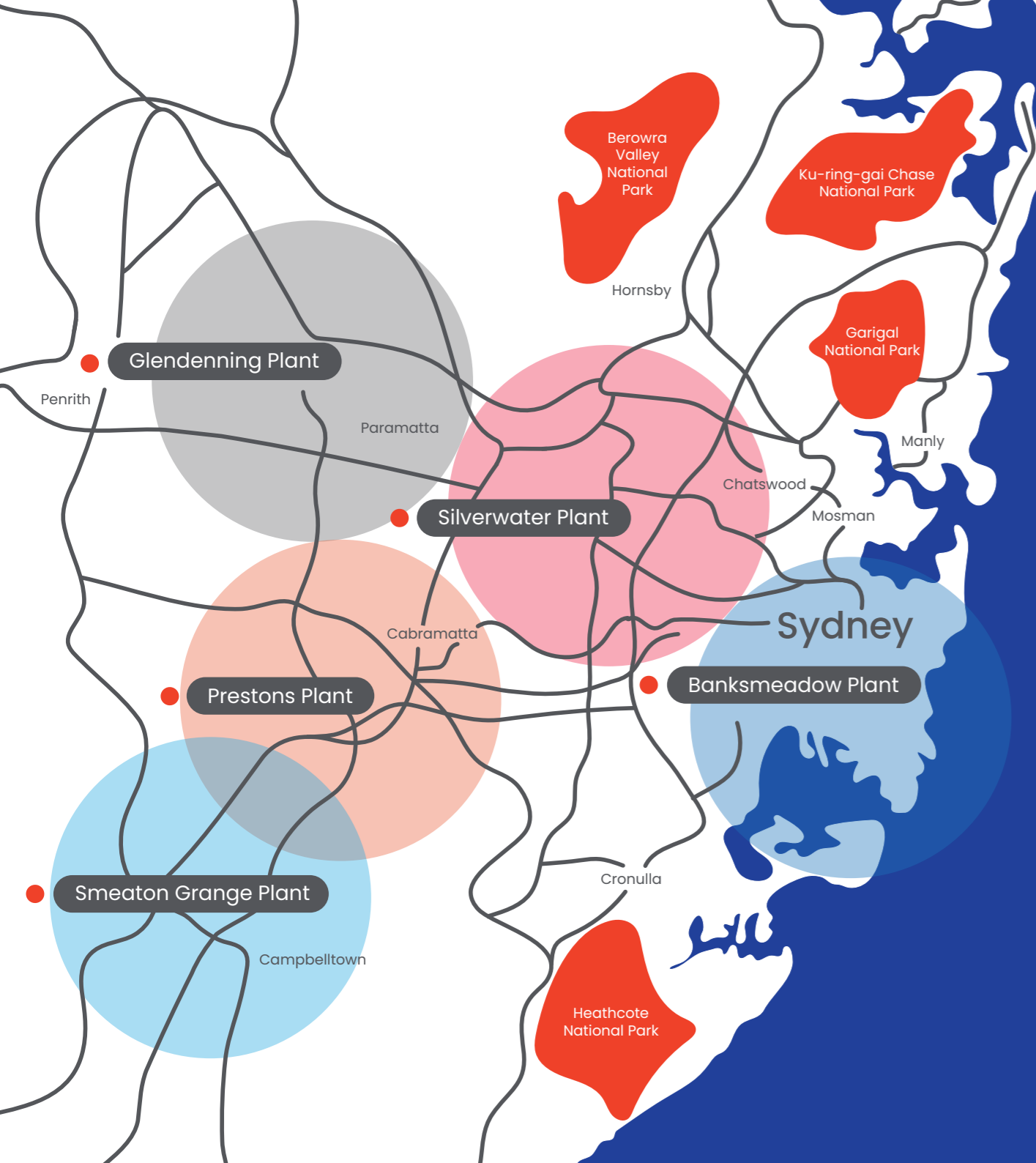
Gunlake is proud to support initiatives which benefit our local community. Gunlake assists local communities neighbouring our Quarries and Concrete plants through funding, employment, contributions to local councils, capital road works and more.

Gunlake Group is committed to employing people from immediate and surrounding regions of our sites in Western Sydney and the Southern Tablelands. We support numerous projects because we are determined to help the community achieve better outcomes. For example, Gunlake Group has supported Lifeline for a number of years.

We have a close eye on our environmental footprint and understand the growing importance of sustainability. That's why we've invested in brand new state-of-the-art plants, specifically designed to reduce waste and eliminate negative impacts on the local environment. Our modern fleet of trucks is designed to reduce harmful emissions.







We can supply ready-mix concrete to Sydney CBD, Eastern Suburbs, Sydney South, North Western, South Western, Western and Greater Sydney.

The plants have varying capacities from 140m<sup>3</sup>/hour up to 300m<sup>3</sup>/hour in Dry Batch and Wet Batch Dual-Alley, Loading Configurations.

**1. Smeaton Grange Plant**

Single Alley, Dry Batch Plant  
140m<sup>3</sup>/hr

**2. Glendenning Plant**

Dual Alley, Dry Batch Plant  
180m<sup>3</sup>/hr

**3. Silverwater Plant**

Dual Alley, Dry Batch Plant  
200m<sup>3</sup>/hr

**4. Banksmeadow Plant**

Dual Alley, Wet and Dry Batch Plant  
300m<sup>3</sup>/hr

**5. Prestons Plant**

Dual Alley, Dry and Wet Batch Plant  
240m<sup>3</sup>/hr

# ➔ Plant Locations, Fleet & Capacity



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# Our Team - Key Personnel



## Simon O'Neil

### Managing Director

With over 25 years of construction industry experience and a background in Construction Management and Economics, Simon O'Neil is a visionary leader. In 2007, he co-founded Gunlake Concrete and Gunlake Quarries alongside his siblings, and under his guidance, the business has thrived. Simon's career has seen him excel in both commercial and residential construction, working with multi-disciplinary teams and contributing to the success of various companies.

His passion lies in delivering exceptional customer satisfaction while pioneering the integration of cutting-edge technology into traditional concrete practices. With a family legacy spanning four generations in the industry, Simon is exceptionally qualified to lead the Concrete Team, driving innovation and excellence in every aspect of the business.



## Angus Richmond

### Commercial, Strategy & Cement Director

Angus, a seasoned Civil Engineer with an MBA from UNSW, brings over 25 years of invaluable experience in the construction and construction materials sectors across Australia and the UK. In 2016, Angus joined Gunlake Group as the General Manager for Gunlake Concrete, marking the beginning of his successful journey with the company.

Before joining Gunlake, Angus held the position of Regional Manager for NSW and QLD at Rocla Quarries and contributed significantly to Boral, holding strategic and operational roles within their cement and quarries divisions. Angus is deeply passionate about fostering strong organisational cultures and is dedicated to the art of building exceptional businesses.



## Roy Butcher

### Group Technical Manager

With a rich 25-year career in the construction industry and a Master's Degree in Civil Engineering, Roy Butcher is a seasoned leader. His journey began in South Africa, where he contributed significantly to mining and heavy industrial projects and gained experience in concrete and aggregate supply. After relocating to Australia, Roy excelled in roles for consulting engineers, specialising in concrete and related materials. He later served as Technical Manager for Fly Ash Australia and Regional Technical Manager for Hanson Eastern region.

Roy actively engages with industry standards, participating in various committees such as Standards Australia working groups and the Concrete Institute of Australia NSW Technical Committee. He is currently a member of the Cement Concrete and Aggregates (CCAA) NSW branch Technical Committee. As Gunlake Group's Group Technical Manager, Roy leverages his extensive expertise to drive innovation and uphold the highest standards in the concrete and construction materials industry. His commitment to technical excellence shapes the success of Gunlake Group.



## Daniel Kavo

### General Manager

Daniel Kavo's journey in the construction materials industry began with hands-on roles, including concrete placement and pumping. Over the years, he transitioned into various positions, from yard man to batcher and allocator, before finding his passion in technical sales. Daniel has played integral roles in major commercial, multi-residential, and infrastructure projects across NSW.

His expertise in finding value-driven solutions for clients led him to serve as the NSW project director for notable endeavours like Snowy 2.0 and Metro projects in Sydney. Today, as Gunlake's General Manager, Daniel continues to leverage his extensive experience and customer-focused approach to drive growth within the company.



## Our Team - Key Managers



### Paul Abdilla

#### Area Manager

Paul has over 30 years of experience in ready-mix concrete operations and sales. Paul began his career in the industry in the late 80's with South Coast Pre-mix, a small independent concrete manufacturer in the Illawarra, driving concrete agitators, batching & allocations. Paul also worked with CSR Readymix in the 1990s during the Sydney Olympics boom.

Paul then progressed into Concrete batch plant Management & Sales roles with Hy-tec before joining Gunlake Concrete in 2015 with a dual role in Sales & Plant Management. Paul has extensive knowledge and experience in many facets of the Concrete industry including batch plant operations and processes, sales & a strong technical background in concrete mixes.



### Cody Jenkins

#### Area Manager

Cody brings over 16 years of concrete industry experience, rooted in a family legacy spanning four generations in cement and concrete. Starting as a concreter, Cody advanced through roles as an Agi driver, Yardsman, Batcher Allocator, Sales Rep, and Plant Manager.

Now serving as the Area Manager for Western and South Western Sydney at Gunlake, Cody leads with a focus on exceptional customer service and mentorship for colleagues. His extensive industry knowledge and dedication ensure outstanding performance and client satisfaction.



### George Calvar

#### General Manager | G-Lab

George Calvar brings over three decades of expertise in the concrete industry, with an extensive background in laboratory management, concrete technology, and materials testing. Beginning his career with hands-on experience in concrete placement and pumping, George's journey evolved into pioneering roles in laboratory operations and technical support. His exceptional knowledge spans all aspects of concrete technology, materials testing, and quality certification, making him a valuable asset to any project. His exceptional knowledge spans all aspects of concrete technology, materials testing, and quality certification, making him a valuable asset to any project.

George's achievements include establishing and accrediting the G-Lab Materials Testing Laboratory, developing innovative concrete mixes, and implementing advanced management systems. As Technical Manager at Gunlake Concrete, George drives customer satisfaction and ensures compliance. Recognised for his operational excellence and commitment to safety, his passion for innovation continues to set new industry standards.



## Our Team - Sales



### John Procajlo

#### Sales Manager

John's top priority in his role is ensuring customers receive the highest level of service whilst still balancing the needs of the business. He brings over 15 years of sales and business development experience to the team at Gunlake and enjoys managing customers, projects and relationships. John graduated with a Business Degree from UTS and has worked across a range of industries with leading organisations including Oliver Footwear, Brambles-CHEP, Hanson Concrete and Coates Hire.

John's genuine commitment and care, coupled with his effective communication skills, results in him having extremely strong relationships and inspires him to utilise new processes and technologies to consistently exceed expectations.



### George Ghosn

#### Senior Account Manager

George has been working within the concrete industry for over 30 years. He holds a Diploma in General Mechanics and first-class Machinist (Technical College – North Lebanon). George began his career with the Portland Cement Company in North Lebanon (Currently owned by Holcim), as a Production and Operation manager with BHP Steel. He then went on to TNT, Visy Board, Rheem Australia (Operations/Production Manager and sales), and from 2003 until 2017,

George worked at Hanson Concrete as their Major Accounts Manager. George joined Gunlake Concrete in 2017 as their Senior Accounts Manager. George has completed numerous management, leadership and industry-related courses and is proud to focus his future at Gunlake, a company with a strong commitment to customer satisfaction along with excellent service and world-class, quality concrete.



### Hrvoje Jakovljevic

#### Account Manager

Hrvoje brings over 13 years of experience in the concrete industry, starting as a concreter and pump operator in his family's business while pursuing full-time university studies. Upon graduating with a Bachelor of Construction Management in 2015, he transitioned into the technical department of the concrete ready-mix industry. Over five years at Holcim, Hrvoje diligently monitored, developed, reported, and optimised the technical performance and quality of concrete work.

In 2020, seeking new challenges and opportunities, Hrvoje joined Gunlake Concrete to provide technical support to the Sydney Metropolitan area. In 2024, he assumed the role of Account Manager, leveraging his extensive industry knowledge and experience to foster strong and enduring relationships between the company and its clients. Beyond managing accounts, Hrvoje serves as the primary point of contact, advocate, and strategic advisor, ensuring exceptional service and satisfaction for all clients.



### Rob Pelligra

#### Sales Manager

Rob Pelligra brings over 35 years of expertise in the concrete and cement industry, coming from a multigenerational family with deep roots in construction and concrete. Rob began his career with Pioneer Concrete, completing his technical training before joining WR Grace as a Key Account Manager. Over a 13-year period, he advanced to the position of State Manager. Rob's career trajectory continued at Hanson, where he was instrumental in launching the Image Crete brand.

Rob served as NSW Manager at National Concrete Solutions, then spent seven years as Major Accounts Manager at Cement Australia. He later became National Sales Manager at Aalborg Cement and now leads NSW Cement, building the business from the ground up. Throughout his career, Rob has worked with industry leaders, built lasting customer relationships, and developed strong networks. His experience and dedication make him a valuable asset to Gunlake, contributing to its growth and success.



## Our Projects

### Winx Stand Royal Randwick

Located within the Royal Randwick Racecourse precinct and named after the legendary mare who captivated the racing world, the Winx Stand is a multi-purpose facility including a leading edge, two storey Conference and Exhibition Centre.

Gunlake Concrete assisted Taylor Construction Group in achieving an overall 4 Star Green Star – Design & As Built v1.3 rating, for the project by supplying approximately 5000m<sup>3</sup> of environmentally sustainable concrete through the use of supplementary cementitious materials, such as Flyash & Ground Granulated Blast Furnace Slag and also Manufactured Sands & reclaimed water.

The Winx Stand project showcases Gunlake's concrete in 'Off Form finish' throughout the facility, using concrete mixes ranging from 32MPa through to 65MPa. The use of Super Workable (Self Compacting) mixes in columns and walls, both internally and externally, enabled us to ensure the required finish was achieved within the architectural forms.

### Modern Aesthetics Combined With Low-Maintenance Durability.

**Builder:** Taylor Construction Group

**Placer:** Rockcrete

**Mixes Used:** 32MPa through to 65MPa.  
Off Form Vertical Element mixes.  
Off Form High strength Super Workable (self compacting) mixes.

**Project Duration:** 12 Months (Dec 21 – Dec 22)

**Location:** Randwick, NSW

**Project Commencement:** December 2021

**Project Completed:** December 2022

**Concrete Supplied:** Approx 5000m<sup>3</sup>

Taylor Construction Group



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Taylor Construction Group



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# Cranbrook School

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## Our Projects

### Cranbrook School

The new buildings at the Bellevue Hill senior campus mark a new era of learning. Integrating the captivating topography from innovative teaching environments to cutting-edge aquatic facilities, communal spaces, and expansive terraces. Each element has been built to restore the site’s historical legacy. The project also earned recognition as one of Australia’s most prestigious redevelopments of the year. Its extensive use of sustainable materials reflects industry trends and commitment to environmental responsibility.

This project sets a compelling precedent for future education and social developments.

<b>Builder:</b>	Richard Crookes
<b>Placer:</b>	Generel Beton
<b>Mixes Used:</b>	Normal Class, High Strengths, Super Workable
<b>Location:</b>	Bellevue Hill
<b>Project Commencement:</b>	May 2020
<b>Project Completed:</b>	May 2022
<b>Concrete Supplied:</b>	15086m <sup>3</sup>





Cranbrook School



# Our Projects

## Urbnsurf Sydney Surf Park

We're thrilled to be working alongside Lipman Pty Ltd on another great concrete project to deliver the first surf park facility in Sydney and provide an authentic alternative to ocean-based surfing for both Sydney residents and visitors.

URBNSURF Sydney Olympic Park is shaping up nicely with further lagoon base pours taking place!

<b>Builder:</b>	Lipman
<b>Placer:</b>	BKH
<b>Mixes Used:</b>	Fibre Mix Used for the Lagoon Floor & Off Form Mixes for the Walls
<b>Location:</b>	Sydney Olympic Park
<b>Project Commencement:</b>	December 2022
<b>Project Completed:</b>	March 2024
<b>Concrete Supplied:</b>	8000m <sup>3</sup>

Urbnsurf Sydney Surf Park







Urbnsurf Sydney Surf Park

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Colinda Ave

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## Our Projects

### Colinda Ave

Colinda embodies a serene blend of natural inspiration and modern sophistication, offering 7 exclusive residences. This architectural gem reflects the tranquillity of its surroundings with organic shapes and elegant finishes. Gunlake's dedication ensures flawless construction, where bespoke joinery and built-in fireplaces, define luxurious living. Colinda sets a new milestone for refined urban living in Neutral Bay.

### Refined Urban Living Through Flawless Construction.

<b>Builder:</b>	Lords Group
<b>Placer:</b>	Dynamic Concrete Pumping
<b>Mixes Used:</b>	Standard 40MPa through to all relevant 40MPa mixes. Off Form 40MPa Vertical Element 40MPa. Long Line 40MPa and RL40MPA. Mostly everything was in 40MPa.
<b>Location:</b>	Neutral Bay
<b>Project Commencement:</b>	November 2021
<b>Project Completed:</b>	February 2024
<b>Concrete Supplied:</b>	Approx 1700m <sup>3</sup>





Colinda Ave

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# Our History

Explore Gunlake's rich legacy, dating back to 1852 when the O'Neils arrived in Kapunda, Australia. From early quarrying endeavours to evolving into the largest independent concrete and quarry producers in New South Wales, Gunlake's heritage is a testament to resilience, growth, and generations of dedication.



## 1852

The story begins — the O'Neils arrive in Kapunda, Australia. Kapunda, recognised as one of the first true mining towns in colonial Australia, laid the foundation for the O'Neils' enduring involvement in quarrying — a legacy that continues today.

## 1880's

The O'Neils relocated to the small town of Broken Hill, five years before the formation of BHP in 1885. Here, they further honed their skills in the rapidly evolving quarrying and mining industry. After nearly two decades in Broken Hill, they decided to bring their accumulated knowledge back to South Australia, setting the stage for their opportunities.



## 1926

This year marked a pivotal moment when the local road authority accepted their tender to supply materials for a road project in the Adelaide Hills. Armed with a hired crusher, this tender became the first of many successful ventures. Notably, the Horrocks Pass project in the Flinders Ranges was one of their most significant accomplishments. It greatly improves access from Wilmington to Port Augusta on Main Rd North.

## 1927

The Great Depression hit South Australia earlier than in other states, and it had a profound impact on the O'Neils. With Horricks Pass nearing completion and no other opportunities in Adelaide, the O'Neils decided to make a bold move to Perth, Western Australia. They were accompanied by a dedicated team of workers and all the equipment they needed for their new venture. The quarry they acquired, known as "Gosnells," initially posed challenges due to its abrasive rock that took its toll on the equipment. But with perseverance and the discovery of a better deposit on the other side of the hill, it eventually became one of Australia's most significant quarries.



## 1938

The O'Neil family decided to expand their operations beyond Western Australia. They set their sights on Sydney and found a suitable hard rock site near St Marys.





## 1939

Australian Blue Metal (ABM) was established, marking the beginning of quarrying and distribution operations in the region. World War II soon intervened. All of O'Neil's equipment was requisitioned for defence efforts. Under the Civil Defence Corp's command, the company's assets, including its staff, were deployed to various strategic projects, including the construction of the dock at Garden Island and the construction of a railway and transport distribution hub in Broken Hill. This period brought them back to their place of origin. After the war, they established quarries in both Broken Hill and Adelaide.



## 1950

A period of expansion for ABM, with the company venturing into Darwin and Canberra. By the late 1950s, the group had become the largest quarrying company in Australia. This decade also marked the transition into the concrete industry, with the establishment of five concrete plants in the Sydney area. Concurrently, the third generation of O'Neils entered the long-distance transport industry in the Northern Territory, gaining valuable skills and a passion for the transportation of quarry materials. In November 1952, ABM became a public company.



## 1961

In March, the brothers celebrate a milestone moment when they sell ABM to Readymix Concrete.



## 2000's

The fourth generation, under Gunlake Group, entered the Quarrying and Concrete Industry. Established Gunlake Concrete Plants and Gunlake Quarries, providing materials for major infrastructure projects. The fourth generation of O'Neils, through the establishment of the Gunlake Group of companies, has once again made an indelible mark on the Quarrying and Concrete Industry. With a background in the building and plant hire industry, they've developed a keen understanding of the market's needs.

Gunlake Group's first concrete plant was established at Smeaton Grange, followed by two others at Glendenning and Silverwater, and eventually, two more in Banksmeadow and Prestons, totalling five concrete plants across Sydney.



## 2010 & Beyond

Today, Gunlake Quarries and Gunlake Concrete collectively stand as the largest independent concrete and quarry producers in New South Wales, marking a heritage of resilience, growth, and dedication that spans generations. Looking ahead, the company will continue to prioritise customer needs by delivering tailored solutions and high-quality service. Our focus on innovation will drive the development of new products and processes, ensuring that we remain at the forefront of industry trends.

Gunlake also plays a vital role in major NSW infrastructure projects like WestConnex, the North West Rail Link, and the Western Sydney Airport at Badgerys Creek. With vast reserves exceeding 180 million tonnes. Gunlake is poised to serve for over a century. With sustainability as a core value, Gunlake is dedicated to reducing our environmental impact through proactive initiatives and investments in eco-friendly technologies. From optimising resource use to minimising waste, we are committed to preserving the natural environment for future generations.





Winx Stand Royal Randwick





Cranbrook School





Tara Aquatic







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